

## **Prospective Vendor Data Sheet**

Vendor Name:				
Contact Name:				
Phone Number: Fax Number:				
E-Mail Address:				
Mailing Address:				
Shipping Address:				
Website:				
Marketing Programs				
Please check all that apply:				
☐ Trunk Stock Programs ☐ Plus One Deals ☐ Customer MCB's ☐ Cooperative Social Media Marketing				
☐ Consumer Flyer Program ☐ Co-op Advertising ☐ Spiff/Incentive Programs ☐ Rebate Programs				
Other: (Please Describe)				
Please list the distributors you are established with:				
East Coast: West Coast:				
Are you currently selling direct? Yes No				
If so, to whom? Retailers Consumers Pharmacy Gyms Other				



## **New Vendor Submission Form**

(Terms below do not represent an agreement between both parties)

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Distributor pricing of% off of stated wholesale. (Minimum percentage is 40%.)
Additional Introductory Discount of % for the first days.
Payment terms of
Pre-paid freight on shipments; Freight minimum is
Guaranteed sale of product in writing: Yes No
Guaranteed sale of product is to be defined as the following: Muscle Foods USA will distribute prospective vendor product line based on above terms and conditions. If at any point in the business relationship, either Muscle Foods USA or manufacturer is dissatisfied with product sales, unsold product(s) will be returned to the manufacturer at the expense of the party requesting termination. The manufacturer will reimburse Muscle Foods USA for all unsold merchandise returned in the form of a company check made payable to Muscle Foods USA, or Muscle Foods USA will take a deduction from any open accounts payable.
Insurance
Additional Required Paperwork:
Copy of W9.
Copy of Certificate of Liability Insurance.
(We cannot establish vendors without all of the above.)
Advertising commitment
A minimum commitment of <u>2 issues</u> is required for each product line. The <u>2 mandatory ads</u> must be placed in the 2 issues following the approval to add the vendor. Muscle Foods USA Vendors are expected to advertise a <u>minumum of 2 qrts per year</u> . The Muscle Foods USA Retail catalog is published quarterly and is available the first day of January, April, July & October.
Proposed Ad Commitment
New Vendor Ads(2 are mandatory)
*Please fill out the attached Catalog Rate Card and send in with these forms, you will be contacted by Jessica Ferrise with advertising information. If you have any questions

\*Please fill out the attached Catalog Rate Card and send in with these forms, you will be contacted by Jessica Ferrise with advertising information. If you have any questions regarding the catalog, please contact jessicaf@musclefoodsusa.com



## **MFUSA 2022 Catalog Rate Card - Insertion Order**

This form confirms ad placement. It MUST be returned before the ad closing date.

100 Keystone Industrial Park Rd. Suite 1B, Dunmore, PA 18512 FAX 570-800-5933 jessicaf@musclefoodsusa.com

POSITION	POSITION CODE	RATE
Front Cover - Retail	FC	\$2,500
Inside Front Cover - Retail	IFC	\$1,750
Back Cover - Retail	BC	\$2,500
Inside Back Cover - Retail	IBC	\$1,750
Page 1 - Retail	P1	\$1,750
Inside Page	Р	\$1,250

ON THE GO CATALOG: (Must Sign up for a min of 2 Retail Catalogs to qualify)			
Front Cover - OTG	OTGFC	\$2,500	
Inside Front Cover - OTG	OTGIFC	\$1,750	
Page 1 - OTG	OTGP1	\$1,750	
Inside Page - OTG	OTGP	\$1,250	
Inside Back Cover - OTG	OTGIBC	\$1,750	
Back Cover - OTG	OTGBC	\$2,500	

<sup>\*</sup>Premium Positions on first come, first serve basis.
Please contact Jessica before booking prime spots.

To give all of our vendors a chance at premium positions we may not honor annual commitments of premium placement.

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Trim Size: Single Page - 8.5"w x 11"h with an 1/8" bleed around all four sides.

Trim Size: 2 Page Spread - 17"w x 11"h with an 1/8" bleed around all four sides.

\*Please keep all copy 3/8" from trim size.

Acceptable Media: We accept ads via e-mail or through your companies ftp site. PDFs are the preferable format, contact us if you need to send a different file format.

ISSUE	# Pages	Position (use above code)	Rate	MATERIAL DUE DATE
Q1 2022: January-March				DECEMBER 3rd, 2021
Q2 2022: April-June				MARCH 4th, 2022
ON THE GO: May 2022				APRIL 4th, 2022
Q3 2022: July-September				JUNE 3rd, 2022
Q4 2022: October-December				SEPTEMBER 5th, 2022
ON THE GO: November 2022				OCTOBER 3rd, 2022

Please Clearly Print All Information	Please Note:
Company Name:	
Contact Person:	is not due until
E-mail Address:	and mailed!
Phone Number: FAX:	
Signature of Representative:	

**Notice:** All ads must have the correct Muscle Foods USA logo with the correct proportion and color. If the ad is on a dark background the logo should be all white. Please e-mail jessicaf@musclefoodsusa.com for our logos. \*Ads may not include points of purchase other than Muscle Foods USA.

**Disclaimer:** Muscle Foods USA reserves the right to refuse advertisements deemed unsuitable for publication in our catalog. \*Failure to submit contracted ad materials by the due date may result in automatic cancellation of any/or all reserved ad space. In this instance, Muscle Foods USA reserves the right to use substitute materials as may be required and advertiser will remain responsible to Muscle Foods USA for the contracted monies due regardless of materials used and catalog ad position.