



Prospective Vendor Data Sheet

Vendor Name: _____

Contact Name: _____

Phone Number: _____ Fax Number: _____

E-Mail Address: _____

Mailing Address: _____

Shipping Address: _____

Website: _____

Marketing Programs

Please check all that apply:

- Trunk Stock Programs Plus One Deals Customer MCB's Cooperative Social Media Marketing
- Consumer Flyer Program Co-op Advertising Spiff/Incentive Programs Rebate Programs

Other: (Please Describe) _____

Please list the distributors you are established with:

East Coast: _____ West Coast: _____

Are you currently selling direct? Yes No

If so, to whom? Retailers Consumers Pharmacy Gyms Other _____



New Vendor Submission Form

(Terms below do not represent an agreement between both parties)

Distributor pricing of _____ % off of stated wholesale.
(Minimum percentage is 40%.)

Additional Introductory Discount of _____ % for the first _____ days.

Payment terms of _____

Pre-paid freight on shipments; Freight minimum is _____

Guaranteed sale of product in writing: Yes _____ No _____

Guaranteed sale of product is to be defined as the following: Muscle Foods USA will distribute prospective vendor product line based on above terms and conditions. If at any point in the business relationship, either Muscle Foods USA or manufacturer is dissatisfied with product sales, unsold product(s) will be returned to the manufacturer at the expense of the party requesting termination. The manufacturer will reimburse Muscle Foods USA for all unsold merchandise returned in the form of a company check made payable to Muscle Foods USA, or Muscle Foods USA will take a deduction from any open accounts payable.

Insurance

Additional Required Paperwork:

Copy of W9.

Copy of Certificate of Liability Insurance.

(We cannot establish vendors without all of the above.)

Advertising commitment

A minimum commitment of **2 issues** is required for each product line. The **2 mandatory ads** must be placed in the 2 issues following the approval to add the vendor. Muscle Foods USA Vendors are expected to advertise a **minumum of 2 qrts per year**. The Muscle Foods USA Retail catalog is published quarterly and is available the first day of January, April, July & October.

Proposed Ad Commitment

New Vendor Ads _____
(2 are mandatory)

*Please fill out the attached Catalog Rate Card and send in with these forms, you will be contacted by Jessica Ferrise with advertising information. If you have any questions regarding the catalog, please contact jessicaf@musclefoodsusa.com



MFUSA 2020/2021 Catalog Rate Card - Insertion Order

This form confirms ad placement. It **MUST** be returned before the ad closing date.

100 Keystone Industrial Park Rd. Suite 1B, Dunmore, PA 18512 FAX 570-800-5933 jessicaf@musclefoodsusa.com

POSITION	POSITION CODE	RATE
Front Cover - Retail	FC	\$2,500
Inside Front Cover - Retail	IFC	\$1,750
Back Cover - Retail	BC	\$2,500
Inside Back Cover - Retail	IBC	\$1,750
Page 1 - Retail	P1	\$1,750
Inside Page	P	\$1,250

ON THE GO CATALOG: (Must Sign up for a min of 2 Retail Catalogs to qualify)

Front Cover - OTG	OTGFC	\$2,500
Inside Front Cover - OTG	OTGIFC	\$1,750
Page 1 - OTG	OTGP1	\$1,750
Inside Page - OTG	OTGP	\$1,250
Inside Back Cover - OTG	OTGIBC	\$1,750
Back Cover - OTG	OTGBC	\$2,500

***Premium Positions on first come, first serve basis.
Please contact Jessica before booking prime spots.**

To give all of our vendors a chance at premium positions we may not honor annual commitments of premium placement.

AD SPECS
Trim Size: Single Page - 8.5"w x 11"h with an 1/8" bleed around all four sides.
Trim Size: 2 Page Spread - 17"w x 11"h with an 1/8" bleed around all four sides.
*Please keep all copy 3/8" from trim size.
Acceptable Media: We accept ads via e-mail or through your companies ftp site. PDFs are the preferable format, contact us if you need to send a different file format.

ISSUE	# Pages	Position (use above code)	Rate	MATERIAL DUE DATE
Q4 2020: October - December				SEPTEMBER 4th, 2020
ON THE GO: November 2020				OCTOBER 5th, 2020
Q1 2021: January - March				DECEMBER 2nd, 2020
Q2 2021: April - June				MARCH 3rd, 2021
ON THE GO: May 2021				APRIL 5th, 2021
Q3 2021: July - September				JUNE 2nd, 2021
Q4 2021: October - December				SEPTEMBER 3rd, 2021
ON THE GO: November 2021				OCTOBER 4th, 2021

Please Clearly Print All Information

Company Name: _____

Contact Person: _____

E-mail Address: _____

Phone Number: _____ FAX: _____

Signature of Representative: _____

Please Note:

Deduction/Payment is not due until issue is printed and mailed!

Notice: All ads must have the correct Muscle Foods USA logo with the correct proportion and color. If the ad is on a dark background the logo should be all white. Please e-mail jessicaf@musclefoodsusa.com for our logos.
***Ads may not include points of purchase other than Muscle Foods USA.**

Disclaimer: Muscle Foods USA reserves the right to refuse advertisements deemed unsuitable for publication in our catalog. *Failure to submit contracted ad materials by the due date may result in automatic cancellation of any/or all reserved ad space. In this instance, Muscle Foods USA reserves the right to use substitute materials as may be required and advertiser will remain responsible to Muscle Foods USA for the contracted monies due regardless of materials used and catalog ad position.